

Position Description

Title: Grants Manager

Division: Kilohana

Reports to: Destination Stewardship Director

Travel: Travels in-state and out-of-state as required

Status: Salaried, Exempt

Standard Work Hours: M – F, 9:00 AM – 5:30 PM

JOB SUMMARY:

Reporting to the Destination Stewardship Director, the Grants Manager will be responsible for managing and overseeing all aspects of supporting HTA grant programs under the Destination Stewardship RFP focusing on transformational technology and innovation. The role will work to source potential technologies that will improve Hawai'i's competitive edge, including data analytics, AI, creative tour activities, carbon offset recommendations, reservation systems, and augmented or virtual reality experiences.

DUTIES, RESPONSIBILITIES, and EXPECTATIONS:

Duties and responsibilities include, but are not limited to the following:

- Oversee the grant application and selection process, ensuring a fair, equitable, competitive, and transparent procedure.
- Monitor progress of grantees and ensure they meet stipulated objectives and deliverables, maintaining regular contact with recipients.
- Collaborate closely with partner organizations such as Kāhuli Leo Le'a and Hawai'i Community Foundation in overseeing specific grant programs.
- Participate in the planning and implementation of Technical Assistance programs, providing support to grantees as needed.
- Work closely with the Destination Stewardship Director and Chief Administrator in the development and execution of the Smart Tourism initiative, aiming to source innovative technologies that will improve Hawai'i's competitive edge in the tourism industry.
- Develop and maintain a robust reporting system to evaluate progress, efficiency, and effectiveness of grant programs.
- Facilitate communication between grantees, the organization, and relevant stakeholders, providing regular updates on grant programs.
- Develop a fair, equitable, competitive, and transparent grant procurement process.
- Create a criterion for awards, in consultation with industry representatives, and coordinating an evaluation committee for the review and eventual awards
- Conducting evaluations and decision-making for awardees, ensuring deliverables are met.
- Participates and performs duties as assigned for CNHA's annual Native Hawaiian Convention.
- Other additional and/or duties as assigned.

PERFORMANCE EXPECTATIONS:

- Demonstrates a strong work ethic, high degree of professionalism, and positive attitude.
- Maintains the utmost confidentiality.
- Utilizes excellent verbal and written communication, people skills, and a positive, can-do attitude with co-workers, clients, members, and the community, and in all work product.
- Functions in a self-directed, high initiative and motivated manner that results in successful administration and collaboration.
- Flexible and willing to work long hours and possibly weekends.

REQUIRED EDUCATION AND EXPERIENCE:

- Degree in business administration or 3-5 years of work experience with nonprofit administration and grant management.
- An equivalent combination of education and experience sufficient.
- Prior experience in a management role, as well as familiarity with the specific programs mentioned, is highly desired.

SKILLS REQUIRED:

- Excellent written and verbal communication skills.
- Excellent management and interpersonal skills.
- Strong analytical and problem-solving skills
- Strong administrative skills and self-motivated with the ability to set priorities and manage multiple tasks under minimal supervision in effective and efficient manner
- Knowledge, understanding and sensitivity to Native Hawaiian issues is preferred.

I acknowledge that I have read and understand the above job description in its entirety and am capable of performing all of the stated requirements.

Employee Signature

Date